# KARAGANDA UNIVERSITY OF KAZPOTREBSOYUZ

Rector of Karaganda University of Kazpotrebsoyuz,

Dector of Economics, professor E.B. Aymagambetov

2021

Approved by the Scientific Council Protocol № 9 25.05 2021.

ENTRANCE EXAM PROGRAM FOR THE GROUP OF EDUCATIONAL PROGRAMS D072 "MANAGEMENT"

> Considered and discussed at a meeting of the department.

Head chair

'Management and Innovation"

Protocol No 9 29.04. 2021.

# DISCIPLINE "STRATEGIC MANAGEMENT"

#### Topic 1. The essence and content of strategic management

The modern concept of strategy. The content of strategic management and its place in the organization's management system. The main tasks of strategic management. The process of developing a company's strategy. Trends in the development of strategic management concepts.

### Topic 2. Development of the company's strategy

The principles of developing a strategy for the development of the organization. The goals of the organization, the priorities of the goals, the time intervals of the goals and their measurements. Forming a strategic vision and choosing a strategic position. Traditional and modern approach to understanding strategy. Factors shaping the strategy. Approaches to the implementation of the task of developing a strategy.

#### Topic 3. Features of business strategy

Determination and selection of the scope of the business unit. Features and benefits of a single business strategy. Product coordinates, geographic coordinate, sides coordinate, organizational coordinate. The concept of competitive advantage, background and clear advantages.

# Topic 4. Corporate strategy: managing a package of business types

Features of the development strategy of the corporation. The logic of corporate diversification. Corporate-scale coordinates. Methods for measuring the scale of activity: expansion and contraction. Types of diversified company strategy: corporate strategy. Business strategy, functional strategy, operational strategy.

#### Topic 5. Analysis and assessment of the external environment of the organization

The objectives of the analysis of the external environment. The methodology for analyzing the external environment of the organization and the methodology for the management analysis of its strengths and weaknesses. Map and analysis of strategic groups. Economic indicators characterizing the industry. PEST analysis. Analysis of the competitive environment. Porter's five forces model.

# Topic 6. Analysis and assessment of the internal environment of the organization

The purpose of the analysis of the internal environment of the company. Tools for analyzing the internal environment of the organization. Identifying the strengths and weaknesses of the organization. Assessment of the competitive position of the company. Evaluation of the effectiveness of the current strategy. Strategic and financial indicators of the company's performance. Value chain concept concept. Cost analysis by type of activity.

#### **Topic 7: Competitive Company Strategies**

Cost leadership strategy. The nature and life cycle of competitive advantage. Innovative strategies: offensive strategies, defensive strategies. Broad differentiation strategy. Optimal cost strategy. Focused strategies on a narrow part of the market. Competitive advantage concept.

## **Topic 8. Corporate diversification strategies**

The concept of diversification, its goals. Motives and criteria for diversification. Diversification strategies. Strategies for entering a new industry. Diversification strategies into related industries. Diversification strategies in unrelated industries. Closure and elimination strategies. Restructuring, recovery and savings strategies.

#### **Topic 9. Strategic analysis of diversified companies**

The process of strategic analysis of diversified companies. Portfolio analysis of diversified companies. Assessment of a diversified portfolio using matrix analysis. Growth / Share Matrix Boston Consulting Group. McKincey-General Electric Industry Attractiveness / Competitive Position Matrix. Hofer / A.D.Little Industry Life Cycle Matrix.

#### **Topic 10. Implementation of the strategy**

Reallocation of resources in accordance with the budgetary and personnel policies of the new strategy. Leading the strategy implementation process. The main stages of the implementation cycle. Factors for the successful implementation of the strategy. The role of the leadership in the implementation of the strategy. The role of the organizational structure in the implementation of the strategy. The role of the human factor in the implementation of the strategy.

#### **Topic 11. HR strategy**

The essence of strategic personnel management. Formation of a personnel management strategy at different stages of the organization's development. Strategy for using human potential. Elements of a personnel management strategy. The relationship between the strategy of personnel management and the development strategy of the organization. Motivation of personnel in the implementation of the strategy.

### **Topic 12. Management of strategic change**

The essence of strategic changes and its main tasks. Crisis management. Change management. Research on strategic change. Forced method of making changes. Adaptive changes. Resistance control. Comparison of methods and selection of the appropriate method.

### Topic 13. The role of culture in the implementation of the organization's strategy

The concept of corporate culture and its origins. Creating a climate and culture that supports the strategy. Strength and types of corporate culture. Exercise strategic leadership. Setting a system of values and ethical standards. Maintaining the ability of the organization's internal environment to adapt and change.

#### **Topic 14. Features of strategic management in Kazakhstan**

Strategic management in the economy of the Republic of Kazakhstan. Problems of strategic management. Trends in the development of Kazakhstan's strategic management. The main factors determining the effectiveness of strategic business management in Kazakhstan. Strategies for entering new industries and competing in foreign markets. Ensuring the competitive advantages of companies in the global economy.

### Topic 15. State development strategy in the context of global integration

The need for an economic management strategy. Planning and forecasting of the economy. Strategic management and increasing its importance for the effective development of the economy. Issues of ensuring the competitiveness of the national economy, the basics of strategic public administration

### List of recommended literature Basic literature

- 1. Address of the President of the Republic of Kazakhstan to the People of Kazakhstan Official Website of the President of the Republic of Kazakhstan http://www.akorda.kz/ru/
- 2. Azhakhanova, D. S. Modern approaches to strategic management // Modern trends in economics and management: a new look. 2018. No. 19. p. 16-18.
- 3. Alekseenko, A. A. Choosing an enterprise management strategy based on SWOT analysis // Social Sciences. 2017. No. 1. p. 63-66.
- 4. Beznosova, A. S. Theoretical aspects of the formation of the competitive strategy of the enterprise // Economics and Management: New challenges and Prospects. 2016. No. 4. p. 121-124.
- 5. Vesnin V. R., Kafidov V. V. Strategic management. St. Petersburg: Piter, 2017. 256 p.
  - 6. Gaponenko, A. L., Pankrukhin,
  - 7. <a href="http://lib.keu.kz/">http://lib.keu.kz/</a>
  - 8. <a href="https://iprbooks.iprmedia.ru/">https://iprbooks.iprmedia.ru/</a>
  - 9.http://rmebrk.kz/
  - 5. Open University of Kazakhstan http://openu.kz

#### **Additional literature**

- 11. Lyasnikov, N. V. Strategic management / N. V. Lyasnikov, M. N. Dudin-M.: Knorus, 2018. 256 p.
- 12. Nalchadzhi T. A., Malomatova L. A. Strategic approach to the management of industrial enterprises. 2017. No. 1. p. 293-296.
- 13. Savelyeva, N. A. Strategic management / N. A. Savelyeva. Rostov-on-Don: Phoenix, 2017. 382 p.
- 14. Storozhenko, V. V. Modern approach to strategic management of an industrial enterprise using modular modeling // Economics and Management in the XXI century: development trends. 2016. No. 26. p. 185-188.
- 15 Fatkhutdinov R. A. Strategic management Textbook for universities-Moscow: ZAO "Business School", 2016.
  - 16 Vihansky O. S. Strategic management. Textbook-Moscow: Ekonomist, 2016.
- 17. Storozhenko, V. V. Modern approach to the formation of an enterprise infrastructure management strategy // Economics and Management in the XXI century: development trends. 2018. No. 17. p. 35-40.
- 18. Tikhonov, A. A. Strategic management of enterprise development in the context of the evolution of the theory of strategic management // Prospects of science. 2017. No. 7. p. 98-103
- 19. Sheptieva, O. E. Improving the formation of corporate financial strategy at Russian enterprises / / Actual problems of humanities and natural sciences. 2017. No. 1. p. 255-259.
- 20. Shifrin, M. B. Strategic management / M. B. Shifrin. St. Petersburg: Piter, 2017. 320 p.

### Questions on the discipline «STRATEGIC MANAGEMENT»

- 1. The modern concept of strategy.
- 2. The content of strategic management and its place in the organization's management system.
  - 3. The main tasks of strategic management.
  - 4. The process of developing the company's strategy.
  - 5. Trends in the development of strategic management concepts.
  - 6. Principles of developing an effective strategy for the development of the organization.
- 7. Goals of the organization, priorities of goals, time intervals of goals and their measurement.
  - 8. Definition and selection of the scope of the business unit.
  - 9. Features and benefits of a single business strategy.
  - 10. The concept of competitive advantage, background and clear advantages.
  - 11. Features of the corporation's development strategy.
  - 12. The logic of corporate diversification. Corporate-scale coordinates.
  - 13. Types of strategy of a diversified company: corporate strategy.
  - 14. Business strategy, functional strategy, operational strategy.
  - 15. Objectives of the analysis of the external environment.
- 16. Methods of analysis of the external environment of the organization and methods of management analysis of its strengths and weaknesses.
- 17. Economic indicators that characterize the industry. REST analysis. Analysis of the competitive environment. Porter's model of five forces M.
  - 18. The purpose of the analysis of the internal environment of the company.
  - 19. Tools for analyzing the internal environment of the organization.
- 20. Assessment of the company's competitive position. Evaluating the effectiveness of the current strategy.
  - 21. Strategic and financial indicators of the company.
  - 22. The concept of the value chain concept.
  - 23. Cost leadership strategy.
  - 24. The nature and life cycle of competitive advantages. Competitive advantage concept.
  - 25. Innovative strategies: offensive strategies, defensive strategies. Broad differentiation strategy. Optimal cost strategy. Focused strategies on a narrow part of the market.
  - 26. The concept of diversification, its goals. Motives and criteria for diversification.
  - 27. Diversification strategies.
  - 28. Strategies for entering a new industry.
  - 29. Strategies for diversification into related industries. Diversification strategies in unrelated industries.
  - 30. Strategies for curtailment and elimination.
  - 31. Strategies for restructuring, recovery and savings.
  - 32. The process of strategic analysis of diversified companies.
  - 33. Portfolio analysis of diversified companies.
  - 34. Evaluation of a diversified portfolio using matrix analysis.
  - 35. Growth / Share Matrix Boston Consulting Group. Industry / Competition Attractiveness Matrix McKincey-GeneralElectric.
  - 36. Matrix of the life cycle of the industry Hofer / A.D.Little.
  - 37. Reallocation of resources in line with the budgetary and personnel policies of the new strategy.
  - 38. The main stages of the implementation cycle. Factors for the successful implementation of the strategy.

- 39. The role of management in the implementation of the strategy. The role of the organizational structure in the implementation of the strategy.
  - 40. The role of the human factor in the implementation of the strategy
- 41. The essence of strategic personnel management. Formation of a personnel management strategy at different stages of the organization's development.
  - 42. Strategy for the use of human potential.
  - 43. Elements of the strategy of personnel management.
- 44. The relationship between the strategy of personnel management and the development strategy of the organization.
  - 45. Motivation of personnel in the implementation of the strategy.
  - 46. The essence of strategic changes and its main tasks.
  - 47. Crisis management. Change management.
  - 48. Research on strategic change.
  - 49. Resistance management.
  - 50. The concept of corporate culture and its origins.
- 51. Create a climate and culture that supports the strategy. Strength and types of corporate culture.
  - 52. Implementation of strategic leadership.
  - 53. Setting a system of values and ethical standards.
  - 54. Maintaining the ability of the organization's internal environment to adapt and change.
  - 55. Strategic management in the economy of the Republic of Kazakhstan.
- 56. Problems of strategic management. Development trends of Kazakhstani strategic management.
- 57. The main factors that determine the effectiveness of strategic business management in Kazakhstan.
- 58. Strategies for entering new industries and competition in foreign markets. Providing competitive advantages for companies in the global economy.
  - 59. The need for a strategy for managing the economy.
- 60. Issues of ensuring the competitiveness of the national economy, the basis of strategic public administration.
  - 61. Business strategy, functional strategy, operational strategy.
  - 62. Strategic and financial indicators of the company.
  - 63. Evaluation of a diversified portfolio using matrix analysis.
  - 64. The logic of corporate diversification. Coordinates of a corporate scale.
  - 65. The nature and life cycle of competitive advantages. Competitive Advantage Concept

#### DISCIPLINE "CORPORATE GOVERNANCE"

#### Topic 1: Corporations as an effective form of integration in a market economy

The main features of a modern corporation. The procedure for the creation and registration of corporations. Kazakhstan corporations in the modern economy. Stages of formation of corporate governance. Organization of unified financial, investment and credit activities. Financial and consolidated reporting of a corporation. Investment policy of corporations.

### Topic 2. The concept and types of corporations, their classification

Corporate structures: essence, characteristics and characteristics. Formation of corporate structures. Participants in corporate relations. Types of corporate-integrated structures and their characteristics. Advantages and disadvantages of corporations in comparison with other organizational and legal forms of management.

# **Topic 3. Corporation in the international economic system**

International movement of financial and industrial resources. Foreign direct investment and transnational corporations. Basic principles of activity of transnational corporations. Kazakhstan and transnational corporations. The world market for foreign investment.

#### Topic 4. Corporate associations and problems of monopolization

Monopolistic tendencies and monopolies. Features of imperfect competition. The main forms of monopolistic associations. The need for state anti-monopoly policy.

### Topic 5. Features of the organization of corporate management

The concept of the corporate governance system and its characteristics. Modern models of corporate governance. Legal aspects of corporate governance. The role of corporate governance in strengthening the basis of the country's long-term economic development and ensuring its competitiveness in the world market.

#### **Topic 6. Corporate conflicts**

The concept of corporate conflict. Causes and participants in conflicts. Types of corporate conflicts. Raising as a type of corporate conflict. Corruption as a social phenomenon.

# **Topic 7. Corporate governance of the enterprise integration process**

Political and economic prerequisites for the formation and development of corporate governance in Kazakhstan and its role in the development of the national economy. Problems and conditions for the integration of banking and industrial capital. The procedure for the formation of financial and industrial groups. Management of financial and industrial groups.

#### **Topic 8. The mechanism of corporate governance**

Organizational structure of management of the corporation. Board of Directors, its composition and structure. The main elements of the corporate governance mechanism. International management standards.

#### **Topic 9. Participants in corporate relations**

The structure and composition of participants in corporate relations. Rights and obligations of shareholders. Corporate culture. Transparency and disclosure of information.

#### Topic 10. Corporate strategy: concept, stages of development, types

The essence and role of corporate strategy. Types of corporate strategies. Development of strategic management. Corporate relations problems

# Recommended reading list Main literature

- 1. Corporate management of business activity in non-equilibrium conditions: monograph / Ed. Aniskina Y.P .. M .: Omega-L, 2018 .-- 80 p.
- 2. Bocharova, I.Yu. Corporate governance: Textbook / I.Yu. Bocharova. M .: Infra-M, 2012 .-- 368 p.
- 3. Bocharova, I.Yu. Corporate governance: Textbook / I.Yu. Bocharova, A. Yu. Rymanov. M .: Infra-M, 2013 .-- 224 p.
- 4. Bocharova, I.Yu. Corporate governance: Textbook / I.Yu. Bocharova. M .: Infra-M, 2012 .-- 224 p.
- 5. Bocharova, I.Yu. Corporate governance: Textbook / I.Yu. Bocharova. M .: NITs Infra-M, 2013 .-- 368 p.
- 6. Buyansky, S.G. Corporate governance, compliance and risk management / S.G. Buyansky, Yu.V. Truntsevsky. M .: Rusays, 2017 .-- 352 p.
- 7. Vesnin, V.R. Corporate governance: Textbook / V.R. Vesnin, V.V. Kafidov. M .: NITs Infra-M, 2013 .-- 272 p.
- 8. Vesnin, V.R. Corporate governance / V.R. Vesnin. M .: MGIU, 2008 .-- 150 p.
- 9. Vesnin, V.R. Corporate governance: Uch. / V.R. Vesnin, V.V. Kafidov. M .: Infra-M, 2016 .-- 160 p.
- 10. Dementyeva, A.G. Corporate governance: Textbook / A.G. Dementieva. M .: Magister, 2018 .-- 315 p.
- 11. Dementyeva, A.G. Corporate governance: Textbook / A.G. Dementieva. M .: Magister, 2018 .-- 848 p.
- 12. Ivanova, E.V. Corporate governance: Textbook / E.V. Ivanova. M .: Flinta, 2016 .-- 336 p.
- 13. Lutskiy, S. Ya. Corporate management of technical re-equipment of firms. / S. I am Lutsky. M .: Higher school, 2003 .-- 319 p.
- 14. Maslennikov, V.V. Corporate governance: Textbook / V.G. Antonov, V.K. Krylov, A. Yu. Kuzmichev [and others]; Ed. V.G. Antonov. M .: ID FORUM, Infra-M, 2012 .-- 288 p.
- 15. Mishurova, I.V. Corporate governance: Textbook / I.V. Mishurova, E.A. Panfilov. M .: Dashkov and K, 2012 .-- 528 p.
- 16. Pashkov, R.V. Corporate governance in the bank / R.V. Pashkov, Yu.N. Yudenkov. M .: Rusays, 2014 .-- 352 p.
- 17. Raspopov, V.M. Corporate governance: Uch. / V.M. Raspopov, V.V. Raspopov. M .: Magister, 2018 .-- 477 p.
- 18. Raspopov, V.M. Corporate governance: Textbook / V.M. Raspopov, V.V. Raspopov. M .: Master, 2019 .-- 384 p.
- 19. Rozanova, N.M. Corporate governance: Textbook for undergraduate and graduate programs / N.M. Rozanov. Lyubertsy: Yurayt, 2016 .-- 339 p.
- 20. Rymanov, A.Yu. Corporate governance in banks: Textbook / A.Yu. Rymanov. M .: Infra-M, 2017 .-- 576 p.
- 21. Rymanov, A.Yu. Corporate governance: Uch. / A.Yu. Rymanov, I. Yu. Bocharova. M .: Infra-M, 2015 .-- 576 p.
- 22. Simagin, Yu.A. Effective corporate governance (at the present stage of development of the Russian economy) / Yu.A. Simagin. M .: KnoRus, 2013 .-- 448 p.
- 23. Rescued, M.Yu. Innovative business: corporate management of R&D: Textbook / M.Yu. Saved. M .: ID Delo RANEPA, 2012 .-- 146 p.

- 24. Rescued, M.Yu. Innovative business: corporate management of R&D: Textbook / M.Yu. Saved. M .: Delo ANKh, 2012 .-- 148 p.
- 25. Tepman, L.N. Corporate governance: Textbook / L.N. Tepman. M .: Unity, 2009 .-- 239 p.
- 26. Tepman, L.N. Corporate governance: Textbook / L.N. Tepman. M .: Unity, 2014 .-- 239 p.

# Questions on the discipline "CORPORATE GOVERNANCE»

- 1. The concept of corporate governance and its content
- 2. Corporate governance objectives
- 3. Historical prerequisites for the transition to corporate governance standards
- 4. Objects and subjects of corporate governance
- 5. Management relations in the corporate governance system
- 6. Principles of corporate governance and their characteristics
- 7. The role of the corporate governance system in strengthening the basis for long-term economic development of the country and ensuring its competitiveness in the world market
  - 8. The concept of the corporate governance system and its characteristics
- 9. Political and economic prerequisites for the formation and development of corporate governance in Kazakhstan and its role in the development of the national economy
  - 10. Trends in the formation of corporate governance in Kazakhstan
  - 11. Features of the formation and development of corporate governance in Kazakhstan
  - 12. Corporate ownership structure: concentrated (insiders) and dispersed (outsiders)
  - 13. Internal and external mechanisms of an effective corporate governance system
  - 14. Basic corporate governance systems and their characteristics
  - 15. Management relations in the corporate governance system
  - 16. The main economic features that led to the formation of corporate governance models
  - 17. Legal and regulatory framework of corporate governance abroad and in Kazakhstan
  - 18. Procedure for registration of corporations in Kazakhstan and abroad
  - 19. Constituent documents and their contents
  - 20. Generally accepted rules for corporate names
  - 21. Formation of the corporation's mission and philosophy
- 22. Formation of the main values of the corporation, the most significant norms of employee behavior and the basic principles of management
  - 23. Goals and principles of internal corporate governance
  - 24. Internal corporate governance procedures
  - 25. The main foreign models of corporate governance: English-American, German, Japanese
  - 26. The main economic features that led to the formation of corporate governance models
  - 27. The main methods of protection against hostile takeovers: political
  - 28. Comparison of the main foreign models of corporate governance
  - 29. Methods of information disclosure. Basic forms of information disclosure
  - 30. Key characteristics of the disclosed information
  - 31. Information about the company's activities. Employee Information
  - 32. Main groups of participants in the corporate governance process
  - 33. Protection of the rights and interests of shareholders
- 34. Factors influencing the behavior of managers. Mismatch of interests of owners (shareholders) and managers.
- 35. Creditors, employees of the company and partners of the company, regional and local authorities
  - 36. The organizational structure of the corporation's management
  - 37. The Board of Directors and the factors that increase its role in the company's activities
  - 38. The Board of Directors, its composition and structure
  - 39. The main types of the Board of Directors: supervisory and governing Board

- 40. The executive body of the corporation and its functions
- 41. External and internal factors of the company's vulnerability to hostile takeover
- 42. The main methods of protection against hostile takeovers: economic, administrative
- 43. Basic methods of protection against hostile takeovers:
- 44. The company's vulnerabilities to bankruptcy proceedings
- 45. The role and place of the mission in the corporate strategy
- 46. Strategic mission of the corporation
- 47. Target orientation of the corporation
- 48. Advantages and disadvantages of broad and narrow approaches in the formation of a strategic mission
  - 49. Strategic planning in the corporation
  - 50. Methods of strategic planning
  - 51. The main tasks of managing the corporation's cash flows
  - 52. Factors affecting the corporation's cash flows
  - 53. Financial cycle management
  - 54. Optimization of the financial cycle. Cash flow analysis
  - 55. The concept and types of investments
- 56. Basic principles of forming a corporate strategy in the field of investments and securities
  - 57. Types of investors and their characteristics. Investment institutions
  - 58. The company's goals when entering the stock market
  - 59. The concept and content of corporate culture.
  - 60. Types of cultures: task culture and personality culture

# DISCIPLINE "MODERN PROBLEMS OF GOVERNANCE IN THE ECONOMY OF KAZAKHSTAN"

# Topic 1. Competitiveness of Kazakhstan's economy in the world economy (global competitiveness rating and other assessment methods)

Competitiveness rating of the Institute for Management Development. Competitiveness rating of the World Economic Forum. Comparison of two indexes of the rating of the World Economic Forum. Other approaches to measuring competitiveness. Determination of the competitiveness of Kazakhstan and the problem of its increase.

# Topic 2. Industrial and innovative development of Kazakhstan (SPIID Programs, Business Roadmap and others)

The theoretical concepts of "industrial" and "innovative" development. Factors of industrial and innovative development. Models of industrial and innovative development in the countries of the world. The role of government programs in accelerating the transition to an innovative way of development. Main state programs in the economy of Kazakhstan, assessment of content and results.

## Topic 3. National and regional innovation systems: development paths in Kazakhstan

The concept of innovation and their role in a market economy. High-tech industries in the economy of Kazakhstan. National innovation system in the development of the economy of Kazakhstan. Regional innovation systems: features of functioning and institutions. Mechanisms of industrial and innovative development of the Republic of Kazakhstan.

# Topic 4. Labor market in the Republic of Kazakhstan: general and specific in the context of global trends

Institutional foundations of the modern labor market: labor legislation, minimum wages, unemployment insurance and poverty benefits, active employment promotion programs. Social partnership, its role in income regulation and development trends in different countries. Trends and forms of employment and unemployment in the world labor market and in Kazakhstan. Features of labor market regulation in the modern economy.

# Topic 5. Integration processes in Kazakhstan in the context of the EAEU and the WTO. Concepts for the integration of national economies and their industries into the world economy

Institutional features of economic conditions in different types of integration of national economic spaces. Assessment of the competitiveness of the industries of Kazakhstan in the conditions of the EAEU. Assessment of the effect of integration of Kazakhstan's industries into the EAEU.

### Topic 6. Income and wages policy in Kazakhstan

Incomes and expenditures of the population: sources, types and structure. The main directions of the state income policy. Social protection institutions: labor market, social assistance and social insurance. Tax policy and methods of its influence on the income of the population. Monetary policy and methods of its influence on the income of the population. The impact of in-kind transfers of the public sector on the income of the population: education, healthcare, culture and sports

#### Topic 7. Family policy in Kazakhstan

Theoretical foundations of social protection of the family in a modern economy. Classification of models and mechanisms of family policy in developed countries. Institutional provision of social protection of the family in the economy of Kazakhstan. **Socio-economic** 

situation of families with children in the economy of Kazakhstan. Mechanisms for enhancing social protection of households with children. Transformation of the distribution mechanism for providing types of social assistance for low-income families.

# Topic 8. Spatial unevenness of economic development of Kazakhstan

Theoretical foundations of the spatial organization of the economy. Economic space in the concepts of the development of socio-economic systems. Properties of economic space in modern socio-economic systems. The essence and content of the phenomenon of spatial and structural heterogeneity of the economy. Competitive forms of the spatial structure of the postindustrial economy. Methodological foundations for assessing the spatial organization of the economy and population settlement.

# Topic 9. Integrated and network regions, the formation of a cluster model of the economy

The concept of integrated and networked regions in relation to the cluster approach in the world economy. Features of clustering in the countries of the world. Assessment of the influence of cluster-forming structures on the development of the region. The system of state regulation of cluster development.

#### Topic 10. Special economic zones in Kazakhstan: state and development problems.

The content of the concept of "special economic zone" (SEZ). FEZ classification. The history of the SEZ in the world economy. Characteristics of the operating special economic zones (SEZ) in Kazakhstan. The strategic potential of the SEZ.

# Topic 11 Social and entrepreneurial corporations (SEC) as an institution of regional development in Kazakhstan

Institutional and economic content of the SEC and their place in the modern regional economy. Experience of effective and successful SEC in foreign countries. History of SEC in Kazakhstan. Characteristics of projects implemented through the SPK. Prospects for the development of the SEC and their place in the system of public administration.

### Topic 12. Types of distribution of productive forces and population settlement

Modern paradigms of the spatial organization of the economy. Basic processes of distribution of productive forces and population resettlement. Demographic processes as an indicator of population settlement. Types of distribution of productive forces and population settlement in industrial and post-industrial economies.

# Topic 13. Agglomeration and urban concentration in the population settlement system

Economic development and urbanization as interrelated processes. The history of world urbanization. Features of urbanization in developing countries. Agglomeration in the modern economy. Two types of concentration effect in production: localization effect and urbanization effect. Single-industry towns in the economy of Kazakhstan: features of development and problems of regulation. State program "Monocities".

# Topic 14. Industrial parks as an element of production infrastructure: role in the post-industrial economy. Park "Sary-Arka" in the Karaganda region

The importance of production, engineering, transport and other infrastructure for the development of business in the modern economy. World experience in creating infrastructure for business in a post-industrial economy. Business models in industrial parks. World experience in the creation of industrial parks. The importance of industrial parks for clustering the regional economy.

# Topic 15. Ensuring social attractiveness of small towns and rural settlements in Kazakhstan: concept and strategy of action

The concept of a balanced structure of population settlement and the role of small towns in providing such a structure. Urban settlement of the agglomeration-network type. Social attractiveness of the settlement: criteria and indicators of assessment. Classification of settlements of the Karaganda region according to the degree of social attractiveness of settlements.

# Recommended reading list Main literature

- 1. Emelyanov S.V. International competitiveness of national industry, 90s of the XX century. M .: International relations, 2016. 405 p.
- 2. Competitiveness in the system of the world economy: spatial analysis / Ed. N.S. Mironenko. M .: Press-Solo, 2018 .-- 472 p.
  - 3. Russia's competitiveness in the global economy. M .: International relations, 2017 .-- 376 p.
  - 4. SachsJ.D., F. Larren V. Macroeconomics. A global approach. Per. from English M., 2016.
- 5. Program Productivity 2020: http://kidi.gov.kz/deitel/93-programma-proizvoditelnosti-2020.html
  - 6. SPFIID 2: http://strategy2050.kz/ru/news/2892
  - 7. Freeman C. Technology Policy and Economic Performance. London, 1987
- 8. Ivanova N. National innovation system of Russia // Economic Issues. 2012. No. 8. p.15-25
  - 9. Information site: http://www.wisc.edu/uwcc/info/dairy/history
- 10. Rugman A.M. Regional Strategy and the Demise of Globalization // Journal of International Management. 2003.V.9.№4.P.409-417.)
- 11. Libman AM, Kheifets BA Corporate model of regional economic integration. ME and MO, 2007.№3, p. 15-22
- 12. N. Antyushina. Social states of Europe and ways of their development // Labor in Kazakhstan, 2006. № 11. p. 40.
- 13. Bonoli J. Time matters. Postindustrialization, new social risks and adaptation of the welfare state in developed industrial democracies //SPERO.2009.№11.
- 14. Lehndorf S. Europe at a crossroads (http://colomnru.global-labour-university.org/2013/blog-post\_4.html).
- 15. Pearson K. Countries of late industrialization and the development of the welfare state // SPERO.2010.№12.P.76.
- 16. Decree of the President of the Republic of Kazakhstan dated 04.12.92. No. 1002 "On social support for large families."
- 17. Law of the Republic of Kazakhstan On the Rights of the Child dated August 8, 2002 // www.invalid.kz
- 18. Law "On social protection of disabled people in the Republic of Kazakhstan" dated April 13, 2005 N 39 // www.enbek.gov.kz/
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- 5. State program of employment of the population "Roadmap of employment for 2020-2021": implementation experiences and results
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Head of the Department of Management and Innovation PhD, Associate Professor

2. Georno

Orynbasarova E.D.